

What would shipping fees be? Do they include import/port fees/duty? Are there any other fees?

A. Our price is EX-Work Price. But we will undertake 2 costs: "trucking the container to the port" and "Custom Application" on our side.

B. You need to find a logistic agent/Shipping agent who deal with international business(import or export shipments), it is very easy to find them on internet, there are lots of international shipping companies. Please tell them that you have a 20FT/40FT container leaving from Qingdao China to your place, and tell them that the trade term is EX-Work but Homish will undertake the inland trucking and custom application(so they won't charge you these 2 costs again), and ask them to send you all the costs, they will send you a list of all costs.It is very easy.

C. There will be the following costs:

- *A list of costs of your shipping agent counterpart on our side.

- *Sea Freight + insurance

- *Custom clearance on your side.

- *A list of costs of your shipping agent on your side.

- *Custom Duty(if there is any)

- *VAT(if there is any)

- *Inland trucking(from your nearby port to your warehouse)

Homish will undertake the following costs:

1. Commodity Inspection: Homish will undertake this cost. As requested by the Custom on our side, we must do Commodity Inspection before shipping which is done by our Custom. We do this for free.

2. Custom Application: Homish will undertake this cost. We have our own Custom agent, we have cooperation with this Custom Agent for the last 15 years. So we will do Custom Application for free. And you need to tell your freight forwarder about this, so they won't charge you again on this cost.

3. In-land Trucking. Homish will load the container and truck the container to port terminal for free. And you need to tell your freight forwarder about this, so they won't charge you again on this cost.

Strictly speaking, this is not EXW anymore, it is called "FCA" and the full term name is Free Carrier. People rarely know this term, even freight forwarders do not know this term. It is much cheaper for us to arrange Commodity Inspection, Custom Application and In-Land Trucking, so we would like to cover these 3 costs for our clients, otherwise the freight forwarders may charge this very high.

How long would production take? How long would shipping take?

A. The mass production time is generally 50 days(from receiving your deposit to production complete), but it really depends. Sometimes it is longer, sometimes it is shorter, it depends on our production schedule.

And it is also affected by 2 factors greatly: plywood supply & air-pollution alarms.

B. From our production completed, to the shipping date, it will take around 7 days.

C. From the shipping date, to arrival at your port, it will take around 25 - 40 days, It depends on which shipping company & service you choose. Faster, more expensive; slower, cheaper. Different shipping company charges different costs. Here the shipping company means the company who owns the ship, not your shipping agent. Your shipping agent will choose different shipping company upon your request, they will quote you different shipping company & their services.

D. From your port to your warehouse, it will take around 7 days.

So in summary: 50 days + 7 days + 30 days(25-40) + 7 days. = 94 days. We may say: it will take around 100 days. It is a long time, you need to get ready for this. If you plan your order yearly, it will help you a lot to turn over. Once it starts to turn over, you will not feel that 100 days is too long. I mean you need to re-order regularly every other time, so you can always receive shipment every other time.

By the way, we rarely find our clients a shipping agent, because our trade and payment term is Ex-Work. If you search "international shipping agent" in your own language, you will find many shipping agents, who will help you from the very beginning to the very end, what you only need to do is to tell the shipping agent that you have a shipment from Qingdao, China, for example it is a 20FT container and the trade term is FCA(if they understand), and they will quote to you quickly. You may compare 2 - 3 shipping agents to see their services and costs. When the goods is ready, we will let you know, and you ask your shipping agent to contact us to arrange the shipment. Please note that the Freight(shipping cost) is always changing from time to time, sometimes it is higher and sometimes lower, so when shipments are almost ready you always need to check the shipping costs.